Faculty of Engineering Management

STUDY MODULE DE	SCRIPTION FORM		
Name of the module/subject Marketing Research Design		ode 011102311011145284	
Field of study	Profile of study (general academic, practical)	Year /Semester	
Engineering Management - Full-time studies -	(brak)	1/1	
Elective path/specialty Enterprise Management	Subject offered in: Polish	Course (compulsory, elective) elective	
Cycle of study:	Form of study (full-time,part-time)		
Second-cycle studies full-time		ne	
No. of hours		No. of credits	
Lecture: 15 Classes: 15 Laboratory: -	Project/seminars:	2	
Status of the course in the study program (Basic, major, other)	(university-wide, from another field	l)	
(brak)	(brak)		
Education areas and fields of science and art		ECTS distribution (number and %)	
social sciences		2 100%	
Responsible for subject / lecturer:			
dr inż. Ewa Więcek-Janka			
email: ewa.wiecek-janka@put.poznan.pl			
tel. 616653403			
Inżynierii Zarządzania ul. Strzelecka 11			
Drawanicites in terms of knowledge skills and			

Prerequisites in terms of knowledge, skills and social competencies:

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1	Knowledge	The student is able to define the concepts of marketing research, the research process, the problem of decision-making, problem research, thesis, hypothesis, population, sample, test pilot, observation, survey, interview, experiment, measurement scales.	
		Student is able to describe: Research criteria, scope of research, research methods, tools, time and place of measurement, unit test.	
		The student is able to formulate opinions based on research carried out and recommend corrective action.	
2 Skills		Student creates: research methodology for the study of public opinion, individual interview, group interview,	
		Students can create a graphical development results using Excel software (and / or Statistica)	
		Students can design a seven-research process.	
3		The student is responsible for the timely execution of tasks.	
3	Social competencies	The student actively participates in the activities of both lecture and exercises +.	
		The student is able to work in a group and make group decisions.	
		Students follow the norms of society.	
		The student is determined to carry out his creative solving tasks and projects.	

Assumptions and objectives of the course:

Expanding the potential of the knowledge, skills and attitudes in the design of marketing research in managerial practice.

Study outcomes and reference to the educational results for a field of study

Knowledge:

- 1. Student defines the concepts of diagnosis, analysis, synthesis, deduction and induction. [K2A_W08]
- 2. The student describes the problem of decision-making in the company and make a transition to the research problem. [K2A_W09; K2A_W10]
- 3. The student formulates and explains the concepts of CSI methods, ECSI, ACSI, SERVQUAL, mysterious client,. [K2A_W08; K2A_W10]
- 4. Student explains the need for a specific tool for a particular purpose of the research [K2A_W18]

Skills:

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- 1. The student is able to formulate a research problem, the thesis / major and specific hypotheses, describe the population and unit test, build measurement tools. [K2A_U01; K2A_U02; K2A_U08]
- 2. Student is able to estimate the measurement error [K2A_U06; K2A_U06;]
- 3. The student is able to design: the sampling method, instrument, process data analysis, presentation of the results. [K2A_U08 K2A_U01; K2A_U02;]
- 4. The student is able to interpret the results and draw conclusions. [K2A_U01; K2A_U02;]
- 5. Student is able to make recommendations to improve, particularly for diagnosis and social analysis, measurement of attitudes, preferences analysis, customer satisfaction research methods. [K2A_U01; K2A_U02; K2A_U08]

Social competencies:

- 1. The student is determined to solve the research problem. [K2A_K01; S2A_K06]
- 2. The student is aware of the responsibility for the present findings. [K2A K01; K2A K02; K2A K04]
- 3. Student takes care of the design and conduct the study in accordance with the methodology of the research [K2A_K03; K2A_K04]
- 4. The student complies with the principles of ethics in the research. [S2A_K07]

Assessment methods of study outcomes

Knowledge - a written or oral exam

Skills - credit on the thematic evaluation of the project

Social skills - working in project teams (internal division team evaluations)

Course description

First - Diagnosis and analysis of social

Second - Measurement of attitudes

3rd - analysis of preferences

4th - projection methods

5th - Customer Satisfaction Survey

- a mysterious client
- b Customer Satysfaction Index
- c Analysis of critical events
- d Questionnaire
- e SERVQUAL

Basic bibliography:

- 1. Projektowanie badań marketingowych, Więcek-Janka E., Kujawińska A., Wyd. Politechniki Poznańskiej, Poznań 2010
- 2. Wybrane metody badania satysfakcji klienta i oceny dostawców w organizacji, Wyd. Politechniki Śląskiej, 2008

Additional bibliography:

- 1. Marketing Przedsiębiorstw przemysłowych (rozdz. 8) pod red. Mantury Wł., Wyd. Politechniki Poznańskiej, Poznań 2000
- 2. Badania Marketingowe, metody i techniki, Kaczmarczyk St., PWE 2004
- 3. Badania marketingowe, Churchil G., PWN 2002
- 4. Badania Marketingowe w aspektach menedżerskich, Prymon M., Wyd. Uniwersytetu Ekonomicznego we Wrocławiu, Wrocław 2009

Result of average student's workload

Activity	Time (working hours)
1. Preparation for the project: analysis of the internal and external situation of the object	10
2. Objective, scope of research	5
3. Determination and selection of sample population	5
4. The choice of method and construction of the measuring instrument	10
5. Measurement	30
6. Reduction and editing data	5
7. Data analysis and conclusion	10
8. Presentation of the project	2

Student's workload

http://www.put.poznan.pl/

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Source of workload	hours	ECTS
Total workload	62	2
Contact hours	35	1
Practical activities	15	0